

Nordic Salary Survey 北欧在华企业 薪酬调查报告

ADDRESS: Suite 1222, LL & Land Tower, 580 Nanjing Road (West) | Shanghai 200041, China

WEBSITE: http://www.upcom-search.com/

the state of the second se

2023-2024

PHONE: +86 21 62306676



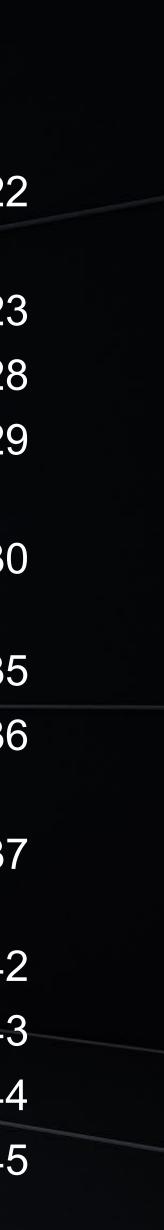
UPCOM 迂阔 SEARCH & SELECTION



About the survey	3
Global and local HQ of participating companies	4
Global and local size of participating companies	5
Salary increases	6-7
Bonuses	8
Attracting and retaining key talent	9
Evaluate white collar staffs retaining measures	10
Evaluate channels for acquiring white collar	
staffs	11
Plans to increase the workforce in China	12
Participants by industry	13
How to interpret the results	14
Salary levels - Industrial	15
Salary levels - Industrial, Senior	
Management	16
Salary levels - Industrial - Positions	17-21

CONTENTS

	Salary	levels - Consuming	2
	Salary Manage	levels - Consuming, Senior ement	2
	Salary	levels - Consuming - Positions	24-2
	Salary	levels - Technology	2
	Salary	levels - Technology, Senior	
	Manage	ement	3
	Salary	levels - Technology, Positions	31-3
	Salary	levels - Healthcare & Life Science	3
		levels - Healthcare & Life Science, Management	3
-	Salary Positior	levels - Healthcare & Life Science -	38-4
<u> </u>	Salary	levels - Energy	4
	Salary	levels - Trading & Sourcing	4
	Acknow	vledgements	4



About the survey



Wilson Zhao Managing Partner M: +86 13816801812 E: jun.zhao@upcomsearch.com



Helen Fan Senior Director M: +86 13801929526 E: helen.fan@upcomsearch.com

2023-2024 Nordic Salary Survey Upcom conducted 2020-2021, 2021-2022 and 2022- 2023 Nordic Salary Survey by the end of 2020, 2021 and 2022, looking at individual salary levels for the most common roles across what we identified as the most common industries for Nordic companies to operate in, as well as other topics around renumeration, attraction, retention, recruitment plan. In 2023, we decide to once again conduct a comprehensive survey on those topics. With around 160 respondents from Nordic companies in origin, across a multitude of sizes, industries, and regions, we feel that the data this report is based on quite closely represents the Nordic business landscape in China and as such can feel comfortable this data also reflects the reality your company faces around mentioned topics. We deeply appreciate the support that we have received from the participating companies and Finncham Shanghai. We are certain that the results can make an impact on business decisions taken henceforth. The survey covers the most common industries for Nordic companies in China, with a particular focus on Industrial, Consuming, Healthcare & Life Science, Technologies, Energy and Trading & Sourcing sectors. For each sector we have covered salary levels for the most common positions, while also asking general questions on expected salary increases, bonuses and more. Should you have questions pertaining to results of the survey that are not presented in the report please do not hesitate to contact us for further information. If you have any additional comments, or ideas, to make the survey and report better for future editions you are also encouraged to contact us. With regards, UPCOM 3

Global and local HQ of participating companies

Finland, 47, 30%

Sweden, 65, 41% There were 159 participating companies in total, with the following participation per country: Sweden 65, Finland 47, Denmark 32, Norway 15

2023-2024 Nordic Salary

North China, 24, 15%

South China, 12,

7%

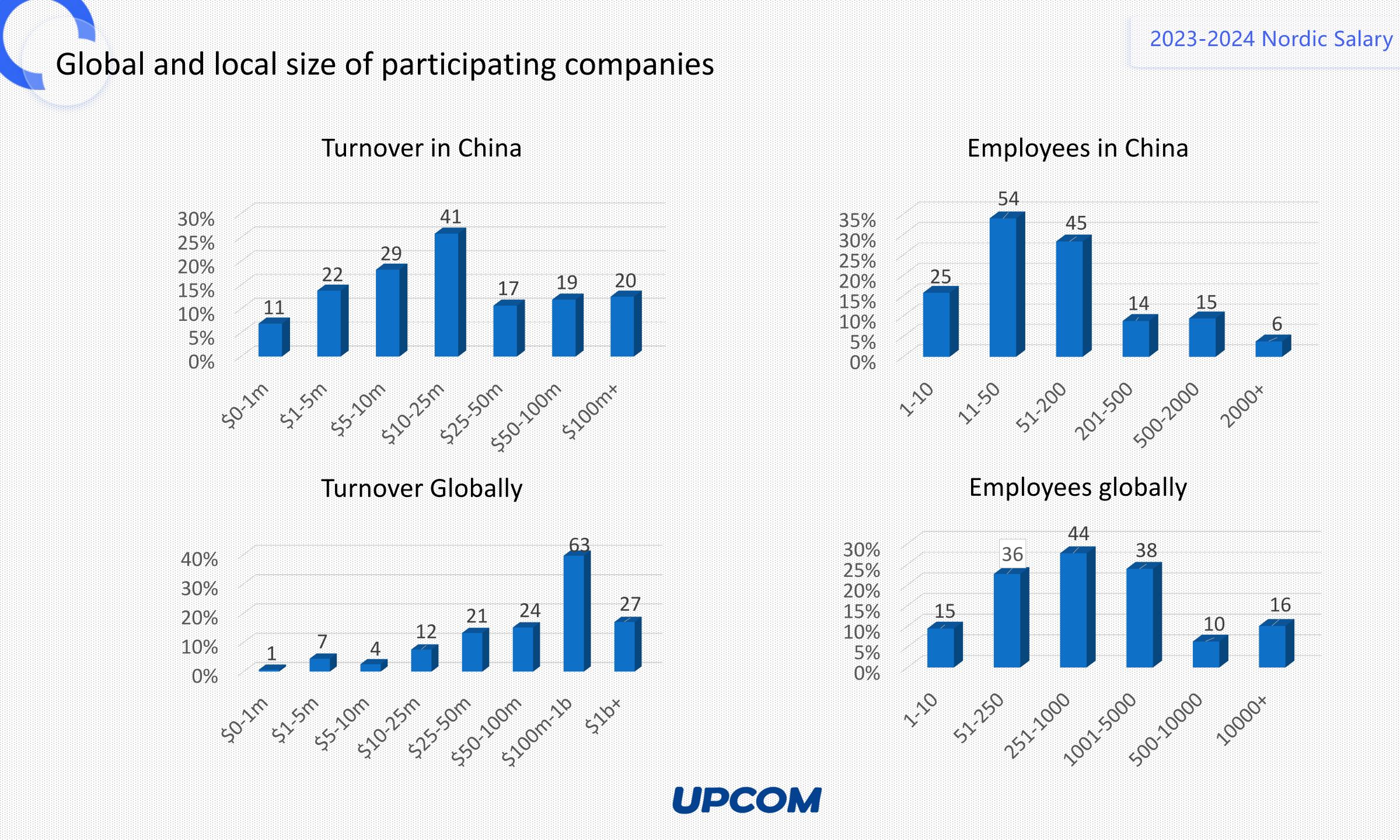
77%

East China, 122,

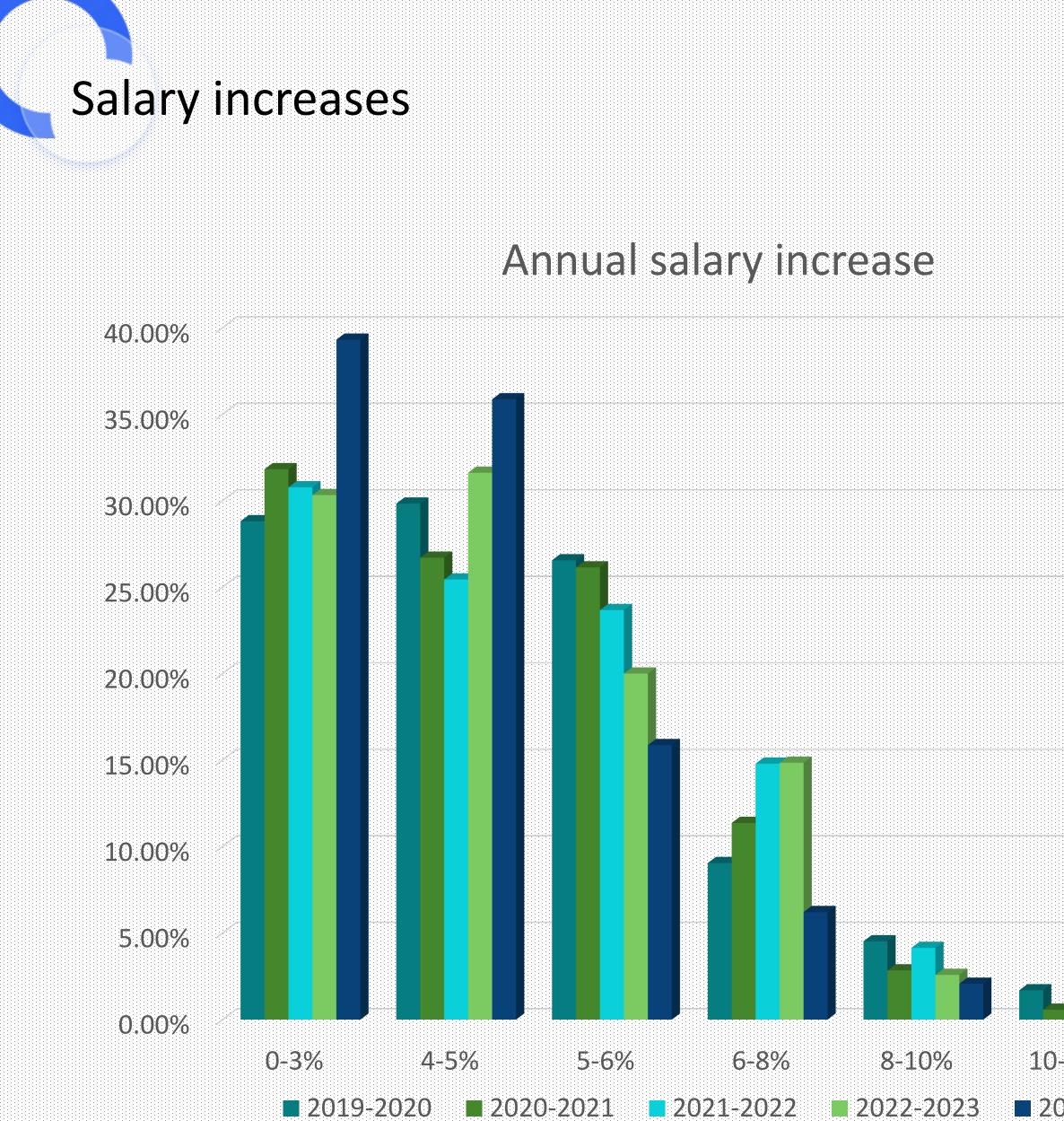
The vast majority, i.e. 122 of the participating companies had their primary operations based in East China, followed by North China with 24 and South China with 12 respondents.



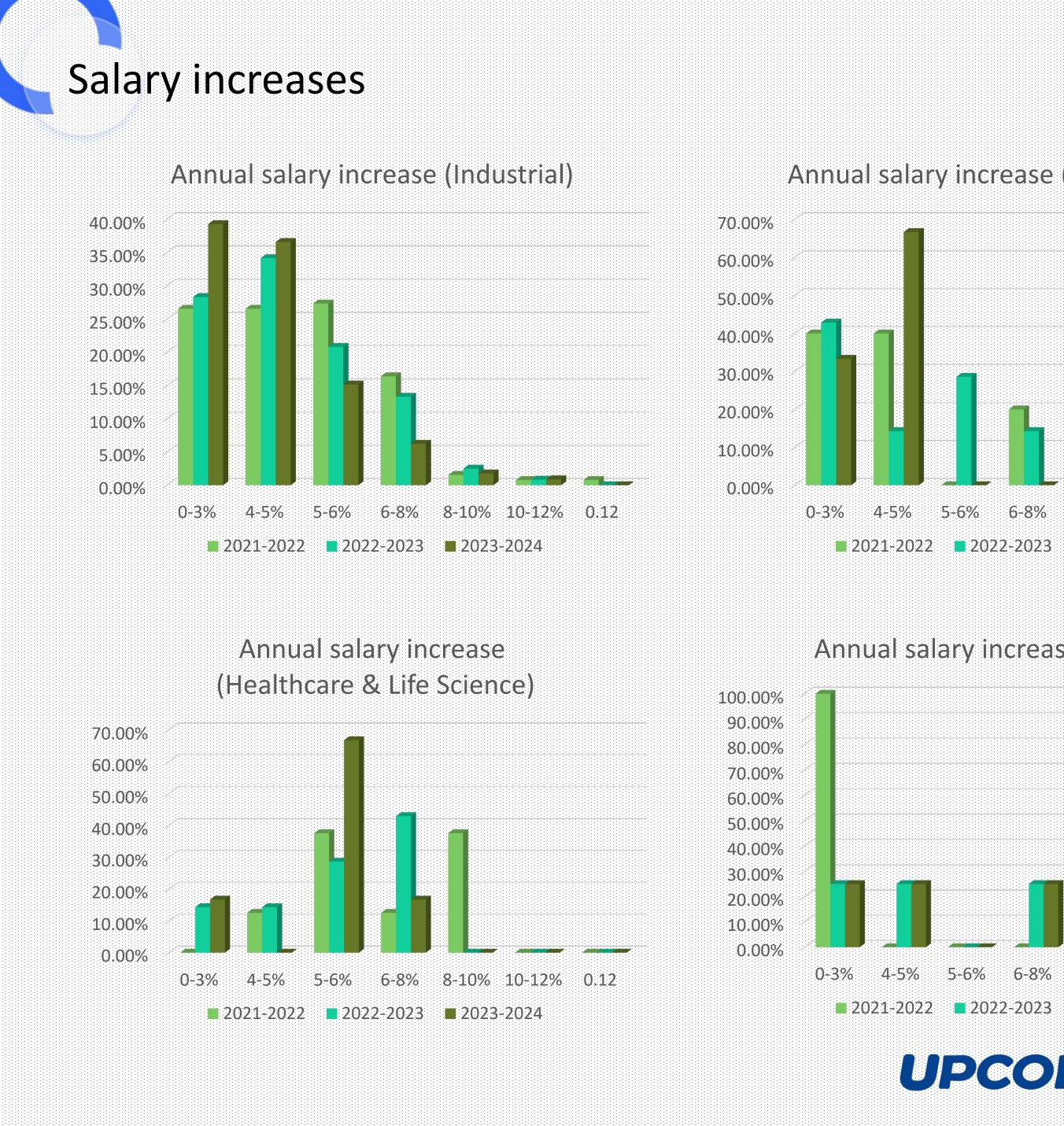
		1																									 	
											V			1													 	
	-						-								-	-			-		-		-			-		
						l		1																				
									f																			
 1	i			1	 1		1	1		1			1	 1	i	1		1	1	1	1	1	1	1		1	 	



												V																	 	
							A CONTRACTOR OF A																							
	1	1	1	1	1	1		1	-	1	1	1	 1	1	1	1	1	1	1	Ì	1	1	1	Ì	1	Ì		1	1	



2023-2024 Nordic Salary Survey When asked about participating companies' average salary increase from 2022-2023 up until projected salary increases from 2023-2024 it was possible to see a clear trend of having a lower salary increase. In 2022, 30.32% of companies reported an average increase of 0-3%. By this year that figure is 39.31%. In 2022, 31.63% of companies reported an average increase of 4-5%. By this year that figure is 35.86%. In 2022, 20% of companies reported an average increase of 5-6%. By this year that 10-12% 0.12 figure is 15.86%. ■ 2023-2024 UPCOM 6



2023-2024 Nordic Salary

Annual salary increase (Consuming)

Annual salary increase (Technology)



6-8% 8-10% 10-12% 0.12 5-6%

2023-2024

Annual salary increase (Energy)

50.00% 40.00% 30.00% 20.00%

10.00% 0.00%

Annual salary increase

5-6%

(Trading & Sourcing)

6-8%

2022-2023 2023-2024

8-10% 10-12% 0.12

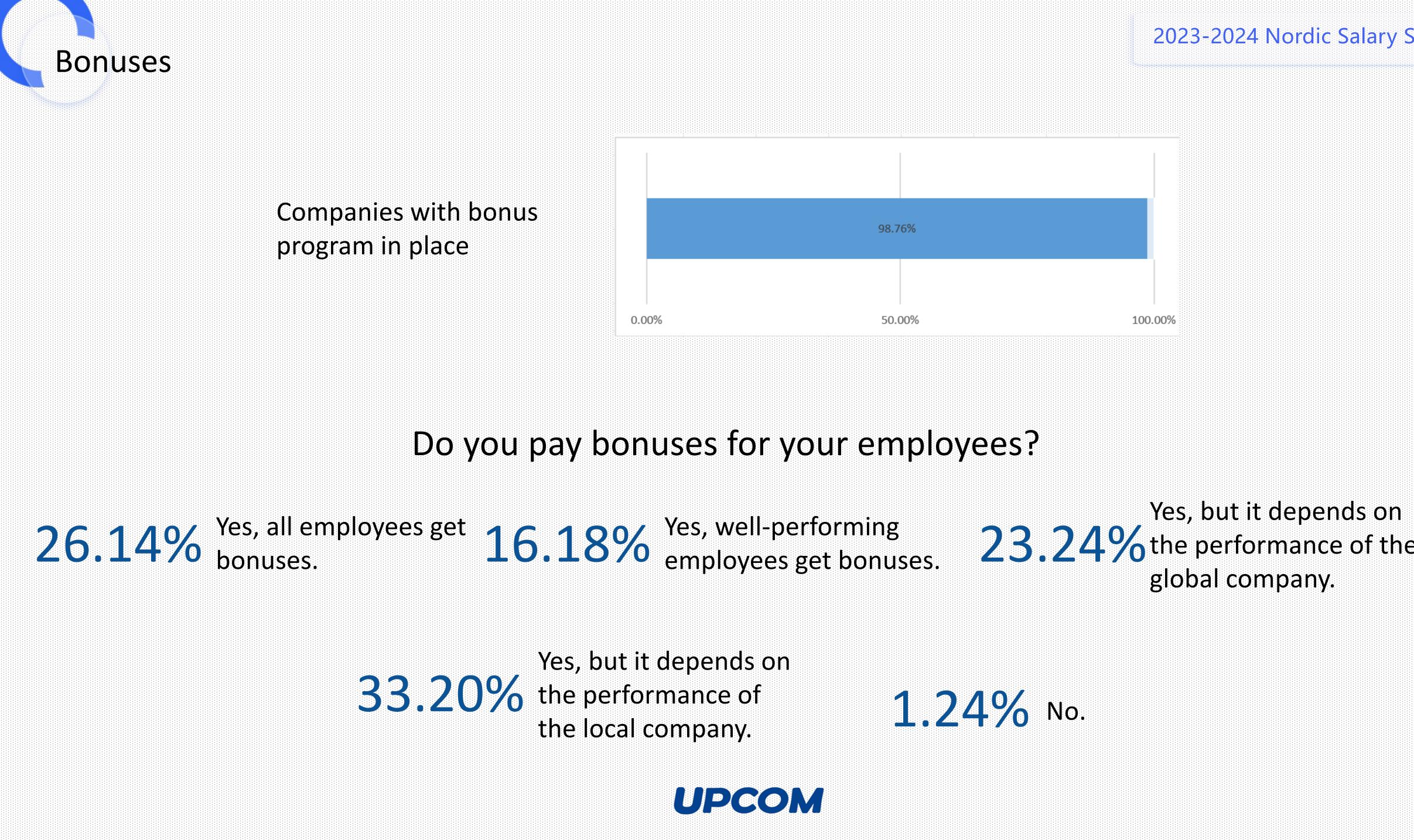
0-3% 4-5% 5-6% 6-8% 8-10% 10-12% 0.12 0-3% 4-5% 5-6% 6-8% 8-10% 10-12% 0.12 ■ 2021-2022 ■ 2022-2023 ■ 2023-2024 **2021-2022 2022-2023 2023-2024** UPCOM

0-3%

4-5%

2021-2022

			1																													
	-												V																			
-					-																											
		-	 -						-		-		-			-		-		-					 -		-		-		-	
										-		-		-	-		-		-			-			 	-		-		-		
		-																														
				*********			*********	 													*********											
			 						6																 							
																								-								



2023-2024 Nordic Salary

100.00% global company.

												1		V				1														
	f			1) (
		-									-						-		-	-			-		-		-			-		
													<u> </u>																			
									(,	Ş																						
*********				*********			*********																									
		1	1		1	1		1			1	1	1	1	1	Ì	1	Ì	1	1	 1	-	1	1	1	Ì	1	Ì	1	1	1	

Attracting and retaining key talent

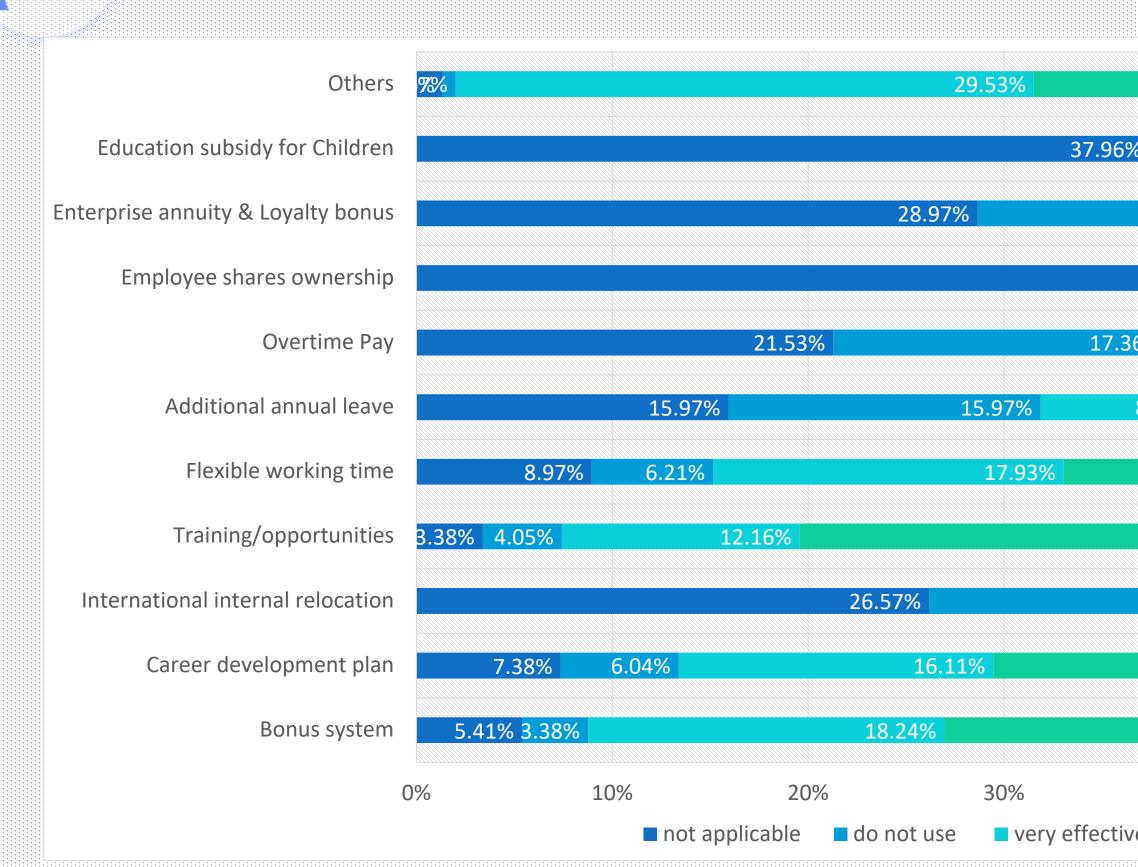


For Nordic companies operating in China attracting and retaining key talent is commonly cited as a significant problem. 40.88% of participating companies responded that they had difficulties in attracting key talent to their companies, while 62.26% responded that they had difficulties in retaining key talent. This affirms our belief that these issues have a real impact on business operations. The difference in results for attracting and retaining skilled talent does suggest that once retaining talents is much more challenge than attracting talents in current China market. Competitiveness in salaries is perceived as a major reason for losing out on talent in both instances, while the lack of skilled labor in the industry seems mainly be a concern in attracting new talent.

				2023-20	24 Nordic S	Salary
9.50%						
25.79%	6					
		40.88%		62.26%		
20.00% Dyees a	30.00% attracting skille	40.00% ed labor	50.00%	60.00%	70.00%	80.0
ent is comi	monly cited a	as a significa	nt problem.			
s have a re	al impact or	to their com 1 business op allenge than	erations. The	e difference	in results for	•

															V												 	
				Ŷ.		l	_	ļ										-			Į					 	 	
			and the second se			and the second se																						
-				-				-				-	1															
																	٠	•		٠								
	()	()/		C	,)																			
	:		:		:		:		:		:																	
	(0				(
				1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.				٠																				
)											1																
										(:																

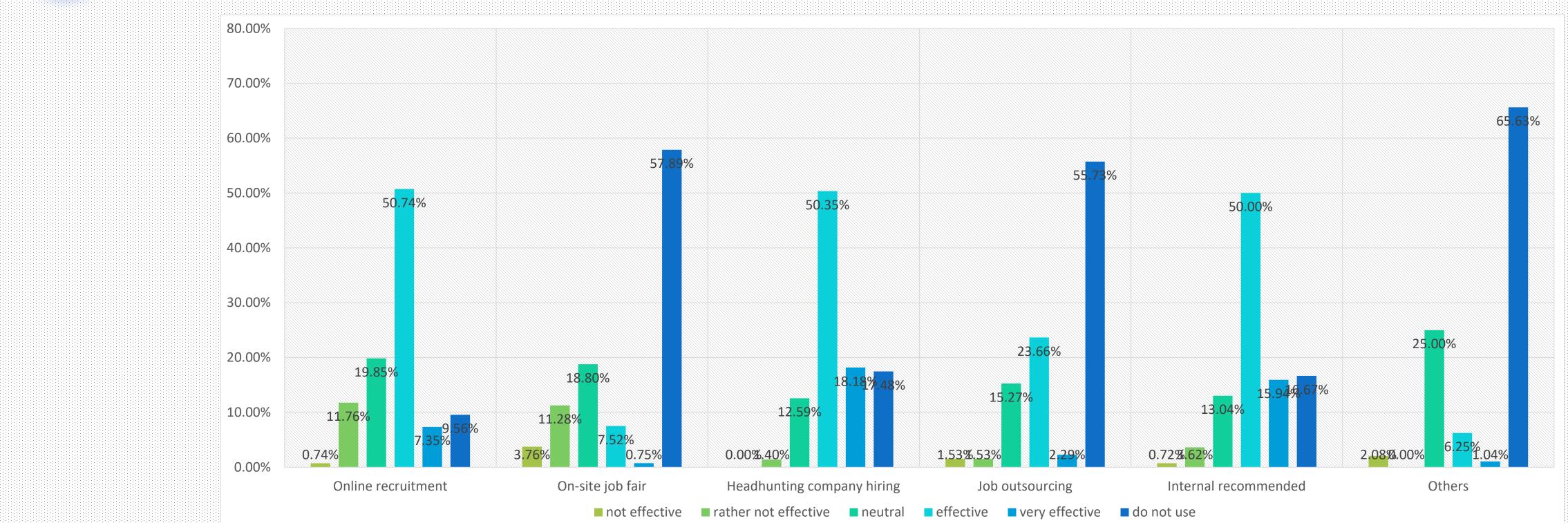
Evaluate white collar staffs retaining measures



For Nordic companies operating in China, the most effective way to ret 1. Others Bonus system 2. Career development plan 3. 4. Flexible working time 5. Training/opportunities \bigcap

		202	3-2024 Nordic	Salary Survey
		50	0.34% 10.07%	6 4.03% 4.08%
%	30.66	5% 3.65% 10	0.95% 12	2.41 % 19% 3.53%
20.69% 7.	59%	20.00%	17.2	24%2.76% 3.88%
44.68%	22.70%	6.38%	9.93% 12	.062%13% 3.85%
		0.02%	-21 520/	1 1 7 0/ 5 - 2 1 0/ -
86% 8.33%		2.92%	21.53%	4.17% 5.31%
8.33%		36.11%		20.88.%9%65%
		46.909	<mark>%</mark>	17.2 <u>4.</u> 38 <mark>82</mark> %
	49.	.32%	24.3	2% <mark>3.38%</mark> 3.50%
25.17%	7.69%	17.48%	14.69%	1.20% 5.71%
23.1770	7.09%	17.40/0	14.09%	F.2070 5.7170
		46.98%	16.7	8% 3.36% 3.62%
		51.35%	13.51%	4.05% 4.29%
400/ 500/	C00/	700/	0.00/	1000/
40% 50%	60%		80% 90%	100%
ve effective neutral ra	ther not effective n	ot effective		
etain talents include				
DOOL				10
PCOM				10

Evaluate channels for acquiring white collar staffs



For Nordic companies operating in China, the most effective recruitment channels include Headhunting 1. Internal recommended 2. 3. Online recruitment UPCOM

2023-2024 Nordic Salary

 	 	 																						 A Second Second			
								1			 1	1															
														-		-			-		-				-		
							-											-		-		-					
														-		-			-		-				-		
							-											-		-		-					
							-											-		-		-					
							-											-		-		-					
							-											-		-		-					
*********	*********	*********	*********	*********					*********				*********		*********												
	*********	*********	*********	*********	 1	1			*********	 ł													*********	*********			

Plans to increase the workforce in China

Plan to increase the overall workforce: Decrease the workforce, 11%

Prefer not to say, 5%

Yes, 30%

Not sure, 54% 30.38% of respondents are planning to increase their workforce while it is 37% of respondents plans to increase their workforce in the survey of 2021-2022. And 7.55% of respondents are planning to increase the number of expatriates while it is 6% in the survey of 2021-2022.

U.

2023-2024 Nordic Salary

Yes, 7%

Not sure, 13%

Plan to decrease,

2%

Plan to increase the

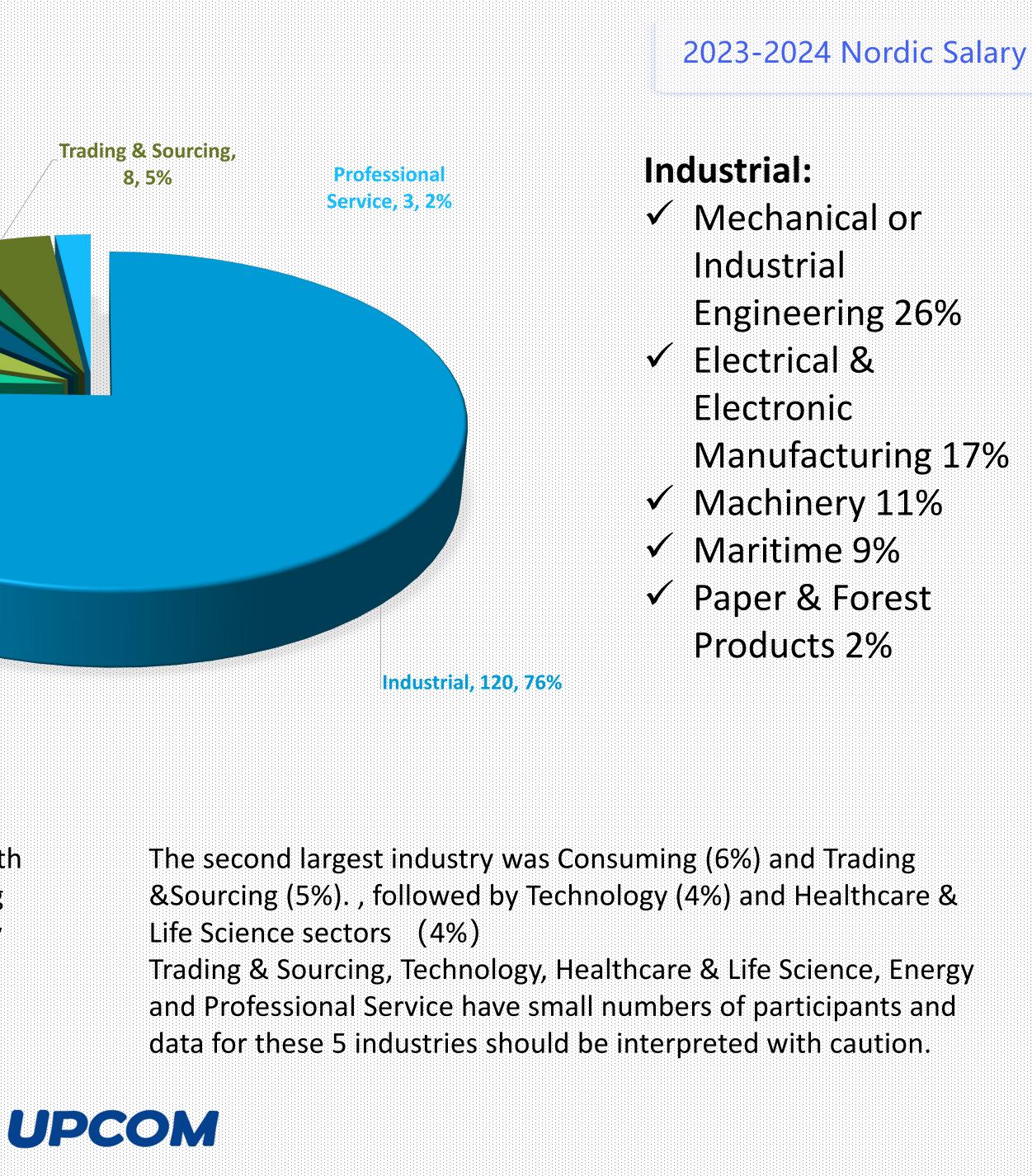
amount of expatriates:

No, 78%



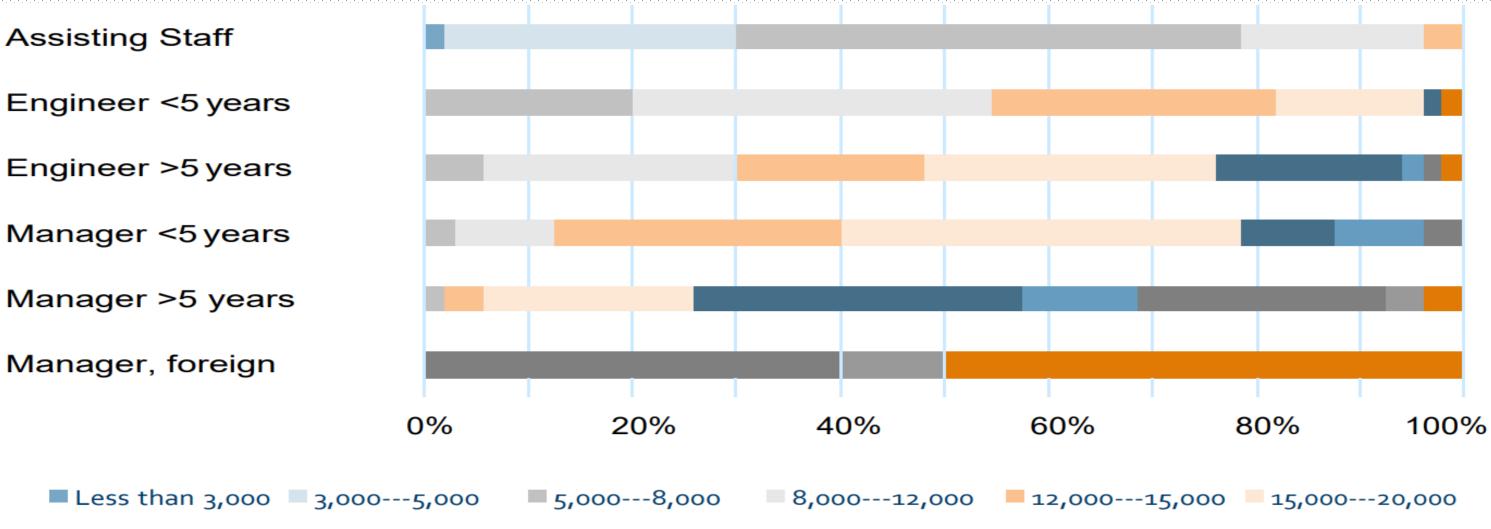
													V			1															
										-						-					-		-		-		-				
									-								-	-				-		-		-			-		
)																
*********	*********	*********				*********							•															*********			
			1	1	1		1		1	-	1	1	1	1	 1	Ì	1	1	1	1	-	1	1	1	Ì	1	Ì		1	1	

Participants by industry **Healthcare & Life** Energy, 4, 3% **Industrial:** Science, 7, 4% ✓ Chemical 4% Consuming, 10, 6% ✓ Industrial Automation 3% ✓ Logistics & Technology, 7, 4 Supply Chain 3% ✓ Automotive 3% ✓ Others 22% 76% of participating companies, were from the Industrial field, with the largest sub-sectors being: Mechanical & Industrial Engineering (26%), Electrical & Electronic Manufacturing (17%) and Machinery (11%).



								V										 	 	
	-					 -				-	 -	 -		 -	 -			 -		
	********							1.1.1.1	:)	 ********	********		 ********	 ********			********		
)										

How to interpret the results



All the salaries in this report are the reported gross monthly salaries in RMB. The salaries stated do not include social costs such as welfare or other incentives like bonuses and reimbursements. This graph shows the distribution of salaries for each position based on all collected responses in that category. The size of the bars corresponds to the percentage of answers within that range. For instance we can interpret from the above graph that approximately 50% of participating industrial companies pay their assisting sales staff in the range o RMB 5.000 – RMB 8.000 per month. In addition to the salary distribution, we also detail the median salary for each position and geographical region in columns next to the graph. Note that this is only included whet we also detail the median salary for each position and geographical region in columns next to the graph. Note that this is only included whet we also detail the median salary for each position and geographical region in columns next to the graph. Note that this is only included whet we also detail the median salary for each position and geographical region in columns next to the graph. such comparable data exists. For the "Energy" and "Trading & Sourcing" industries no such division exists because of the small pool of available answers. For those industries v have instead carefully calculated the median salaries, with the salary range stated in figures rather than in graphics. Please note that the titles may not fully correspond, as the majority of responses came from SME's. For top management many of the participants may only have had a functio head with the title of manager, rather than director.

UPCOM

2023-2024 Nordic Salary

20,000---25,000
25,000---30,000
30,000---45,000
45,000---60,000
60,000 or more



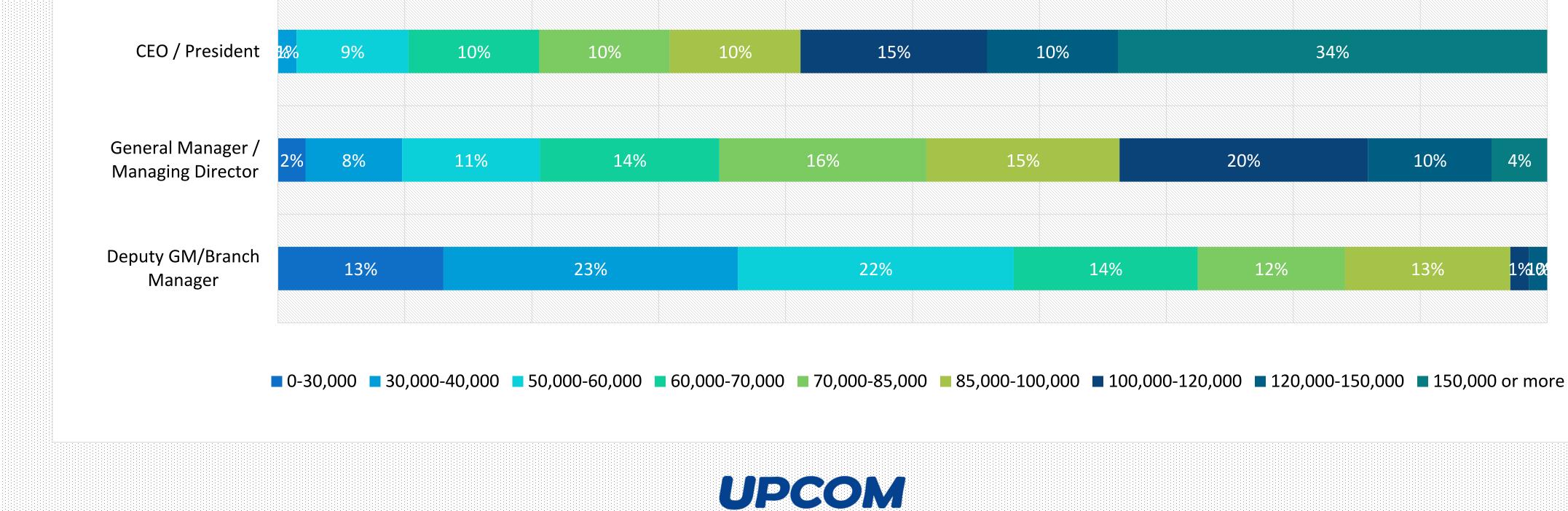
											1												 		
												V											 		
		-								-	 -	 -	-		-	 -	 -		 -	 -	 -		-	 -	
)																								
and the second se	ŀ)		e			ľ	 Ì																
V	A	ŀ		1	e		2																		
)		ľ		١																				
					•																				
		********		********		********			 		********	 		1		 ********	 ********	********	 ********	 ********	 ********	 ********	********	 ********	
		-										1	 1		1	-					1		1	1	



2022-2023 Nordic Salary Survey Industrial companies present the majority of Nordic businesses that have operations in China today. With 76% of participating companies are industrial companies this data covers industries such as mechanical or industrial engineering, machinery, electrical & electronic manufacturing, maritime and industrial automation, just to mention a few. China's official purchasing managers index for the manufacturing sector fell to 49.5 in October from 50.2 in September, below the 50-point level that separates contraction from growth, the National Bureau of Statistics said on 31th of Oct. China's factory activity unexpectedly shrank in October after returning to expansionary territory the month before, reflecting subdued demand and shoring up the case for further steps to consolidate recovery. The salaries represented in the following graphs are monthly gross salaries in RMB. The average salary of each position in the three regions is also presented in the columns (x1000 RMB). UPCOM 15

Salary levels - Industrial

Salary levels - Industrial Senior management Senior management New Senior manage gross month Position Shanghai Beijin CEO / President 150,000 or more 150,000 or General Manager / 100,000 – 120,000 100,000 – 1 Deputy GM/Branch Manager 70,000- 85,000 60,000 – 7



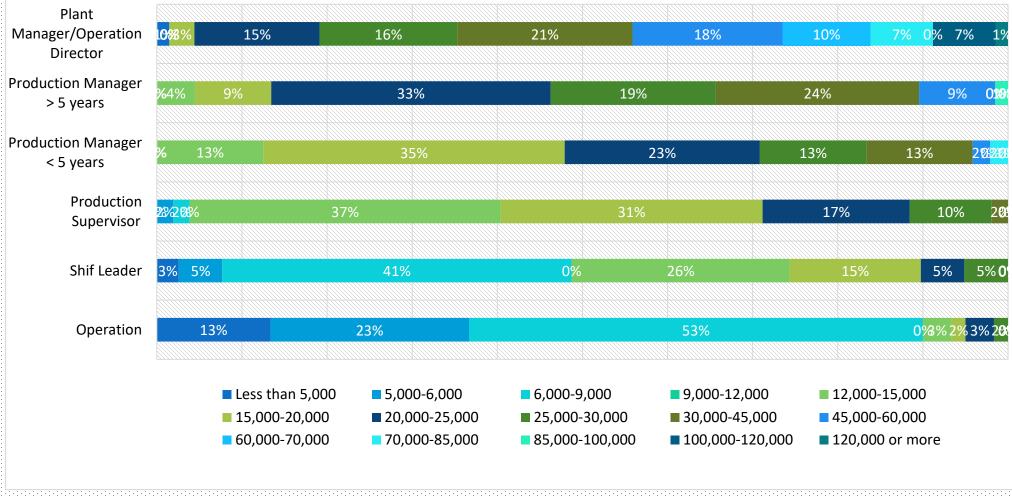
2023-2024 Nordic Salary

///0149	e gross monthly salary	
nai	Beijing	Jiangsu
more	150,000 or more	150,000 or more
20,000	100,000 – 120,000	100,000 - 120,000
,000	60,000 - 70,000	60,000 - 70,000

							1			 1															
							-				-		-	-				-				-		-	
						-		-				-					 -		-				-		
						 -		-				-					 -		-				-		
						-		-				-					-		-				-		
	*********	*********	*********	*********								F			*********					*********					
							1					1	1	1				1				1		1	

Production personnel

Position	Average	e gross monthly sala	ry (CNY)
1 OSIGON	Shanghai	Beijing	Jiangsu
Plant Manager/Operation Director	45,000 - 60,000	25,000 - 30,000	25,000 - 30,000
Production Manager > 5 years	30,000 - 45,000	20,000 - 25,000	20,000 - 25,000
Production Manager < 5 years	20,000 - 25,000	15,000 - 20,000	15,000 - 20,000
Production Supervisor	15,000 - 20,000	15,000 – 20,000	15,000 - 20,000
Shift Leader	9,000 - 12,000	9,000 - 12,000	6,000 - 9,000
Operation	6,000 - 9,000	6,000 – 9,000	6,000 - 9,000

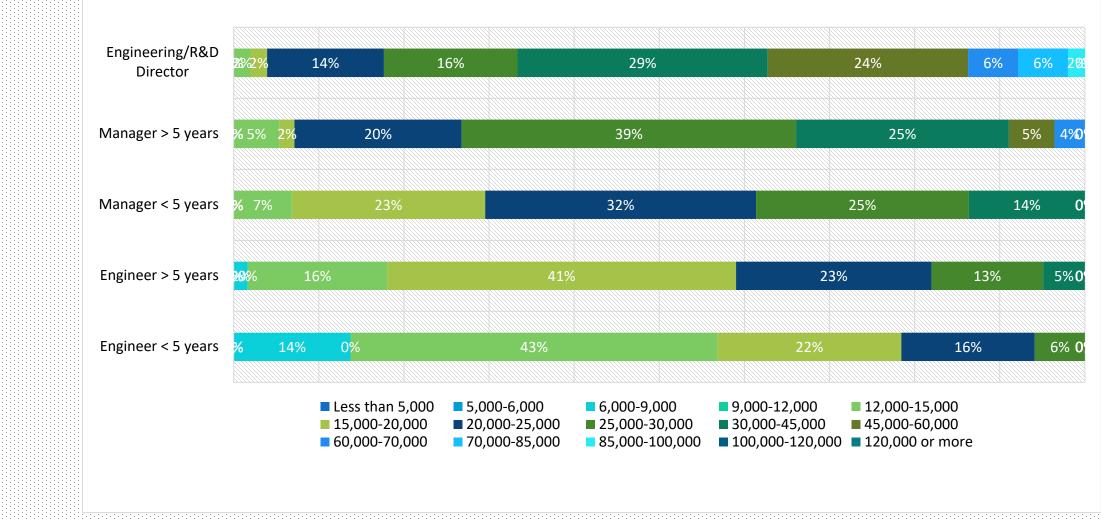


UPCOM

2023-2024 Nordic Salary

Engineering/R&D personnel

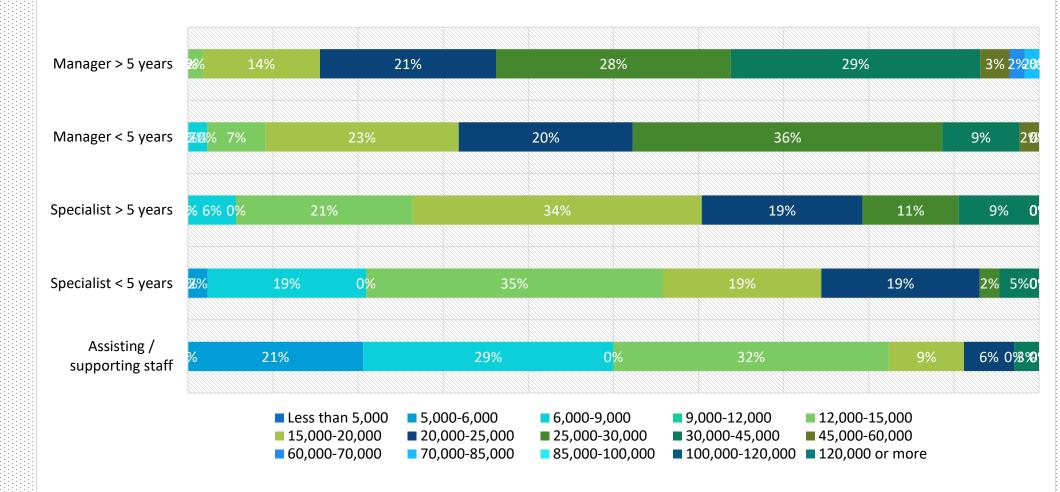
Position	Average	e gross monthly sala	ry (CNY)
T OSILION	Shanghai	Beijing	Jiangsu
Engineering/R&D Director	30,000 - 45,000	30,000 - 45,000	30,000 - 45,000
Manager > 5 years	25,000 - 30,000	25,000 - 30,000	25,000 - 30,000
Manager < 5 years	25,000 - 30,000	20,000 - 25,000	20,000 - 25,000
Engineer > 5 years	15,000 - 20,000	15,000 - 20,000	15,000 - 20,000
Engineer < 5 years	12,000 - 15,000	12,000 - 15,000	12,000 - 15,000



 	 					 							 	 		 	 			A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR	 		
											1	4											
									×														
		********							********						********							********	
						 	1						 										

Technical Service personnel

Position	Average	e gross monthly sala	ry (CNY)
1 OSITION	Shanghai	Beijing	Jiangsu
Manager > 5 years	25,000 - 30,000	25,000 - 30,000	25,000 - 30,000
Manager < 5 years	20,000 - 25,000	20,000 - 25,000	20,000 - 25,000
Specialist / Engineer > 5 years	15,000 - 20,000	15,000 - 20,000	15,000 - 20,000
Specialist / Engineer < 5 years	12,000 - 15,000	12,000 - 15,000	12,000 - 15,000
Assisting/supporting staff	6,000 - 9,000	12,000 – 15,000	6,000 - 9,000

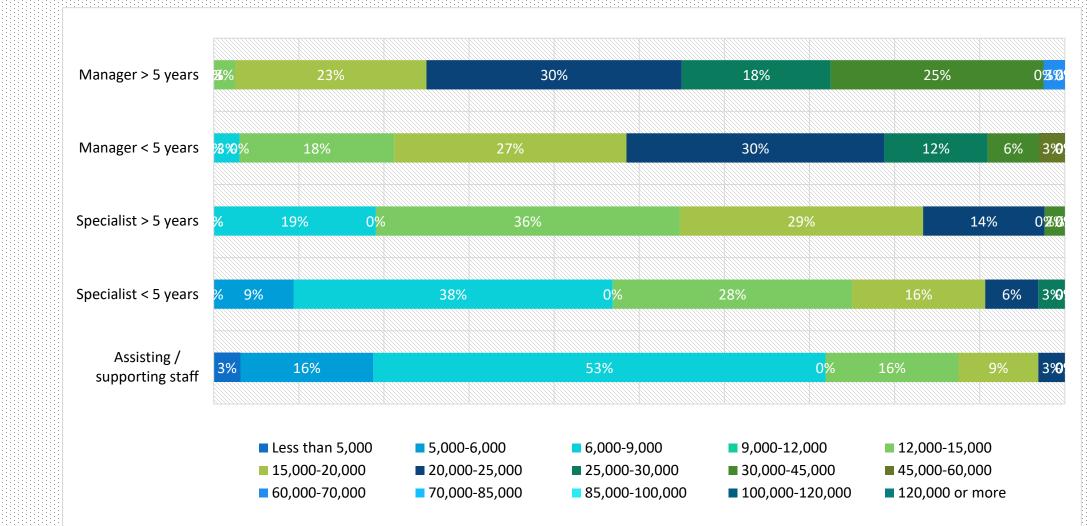


UPCOM

2023-2024 Nordic Salary

Customer Service

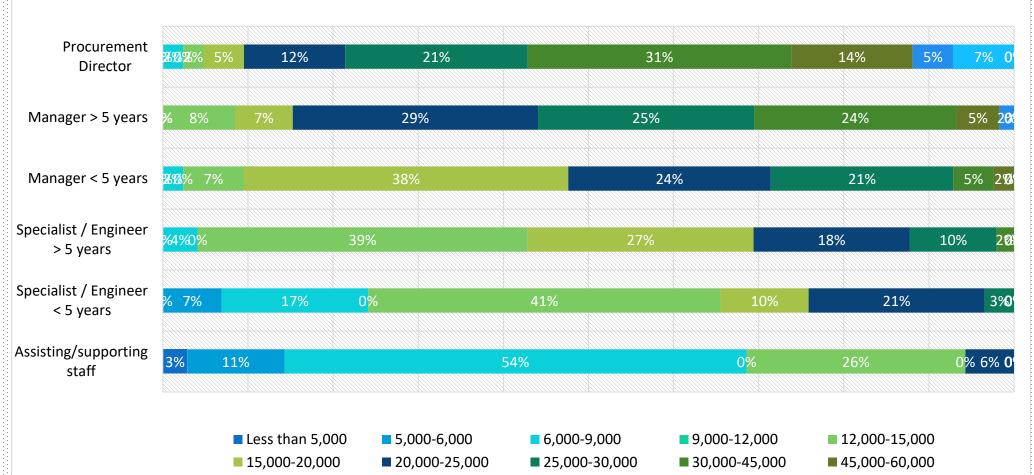
Position	Average	e gross monthly sala	ry (CNY)
rosition	Shanghai	Beijing	Jiangsu
Manager > 5 years	25,000 - 30,000	25,000 - 30,000	25,000 - 30,000
Manager < 5 years	20,000 - 25,000	20,000 - 25,000	20,000 - 25,000
Specialist > 5 years	12,000 - 15,000	15,000 - 20,000	12,000 - 15,000
Specialist < 5 years	12,000 - 15,000	12,000 – 15,000	9,000 - 12,000
Assisting / supporting staff	6,000 - 9,000	12,000 – 15,000	6,000 - 9,000



							1			 1	4					 										
							-						-	 -			-		-				-		-	
						-		-		-						-		-		-				-		
						-		-		-						-		-		-				-		
						-		-		-						-		-		-				-		
						-		-		-						-		-		-				-		
	*********	*********	*********	*********)			*********						*********					
							1						1	1			1	1	1				1		1	

Procurement personnel

Average	e gross monthly sala	ry (CNY)
Shanghai	Beijing	Jiangsu
30,000 - 45,000	30,000 - 45,000	30,000 - 45,000
25,000 - 30,000	25,000 - 30,000	25,000 - 30,000
20,000 - 25,000	15,000 - 20,000	15,000 - 20,000
12,000 - 15,000	12,000 – 15,000	12,000 – 15,000
9,000 - 12,000	9,000 - 12,000	9,000 - 12,000
6,000 - 9,000	6,000 – 9,000	6,000 - 9,000
	Shanghai 30,000 – 45,000 25,000 – 30,000 20,000 – 25,000 12,000 – 15,000 9,000 – 12,000	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$



■ 85,000-100,000 ■ 100,000-120,000 ■ 120,000 or more

60,000-70,000

70,000-85,000

UPCOM

2023-2024 Nordic Salary

Quality personnel

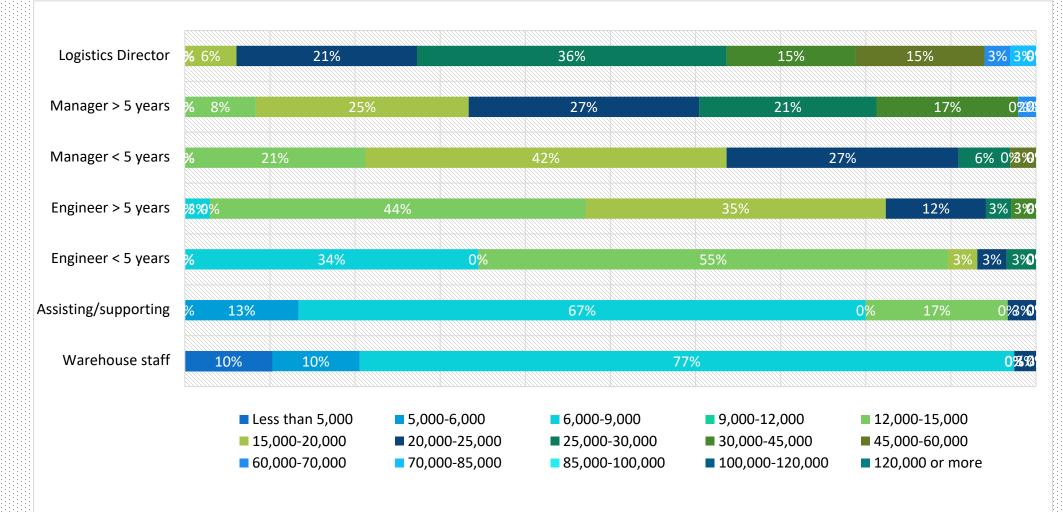
Position	Average	e gross monthly sala	ry (CNY)
FOSITION	Shanghai	Beijing	Jiangsu
Quality Director	30,000 - 45,000	30,000 - 45,000	30,000 - 45,000
Manager > 5 years	25,000 - 30,000	25,000 – 30,000	25,000 - 30,000
Manager < 5 years	20,000 - 25,000	20,000 - 25,000	20,000 - 25,000
Engineer > 5 years	15,000 - 20,000	12,000 – 15,000	15,000 – 20,000
Engineer < 5 years	12,000 - 15,000	12,000 – 15,000	12,000 - 15,000
Controller	6,000 - 9,000	6,000 – 9,000	6,000 - 9,000



 			 									 							 						A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR			
									1				1	4					 									
	-															-				-		-				-		
	-															-				-		-				-		
								-							-				-		-		-					
	-															-				-		-				-		
								-							-				-		-		-					
								-							-				-		-		-					
		*********	*********	*********	*********	 1	1			*********	(*********				
********											3 - 1 4 - 1 - 1 - 1	 1)	6		********								********			

Logistics personnel

Position	Average	e gross monthly sala	ry (CNY)
FOSICION	Shanghai	Beijing	Jiangsu
Logistics Director	25,000 - 30,000	25,000 - 30,000	25,000 - 30,000
Manager > 5 years	20,000 - 25,000	20,000 - 25,000	20,000 - 25,000
Manager < 5 years	15,000 - 20,000	15,000 - 20,000	15,000 - 20,000
Engineer > 5 years	15,000 – 20,000	12,000 – 15,000	12,000 – 15,000
Engineer < 5 years	12,000 - 15,000	9,000 - 12,000	9,000 - 12,000
Assisting/supporting	9,000 – 12,000	6,000 – 9,000	6,000 - 9,000
Warehouse staff	6,000 - 9,000	6,000 - 9,000	6,000 - 9,000



UPCOM

2023-2024 Nordic Salary

Sales personnel

Position	Average	e gross monthly sala	ry (CNY)
FOSITION	Shanghai	Beijing	Jiangsu
Sales Director	45,000 - 60,000	45,000 - 60,000	30,000 - 45,000
Manager > 5 years	25,000 - 30,000	25,000 - 30,000	25,000 - 30,000
Manager < 5 years	20,000 - 25,000	20,000 - 25,000	20,000 - 25,000
Account Manager > 5 years	15,000 - 20,000	15,000 - 20,000	15,000 - 20,000
Account Manager < 5 years	12,000 - 15,000	15,000 - 20,000	15,000 - 20,000
Assisting/supporting staff	9,000 - 10,000	12,000 – 15,000	12,000 - 15,000



		 				 										 							 	 A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR	 		
								1				1													 		
								-					-		-	 -			-		-						
							-		-			-		-				-		-		-					
								-					-		-	-			-		-						
								-					-		-	-			-		-						
	********					 ****)							********	********	********		********		********					********	
					 (ķ	÷	1															
															1												

15,000-20,000

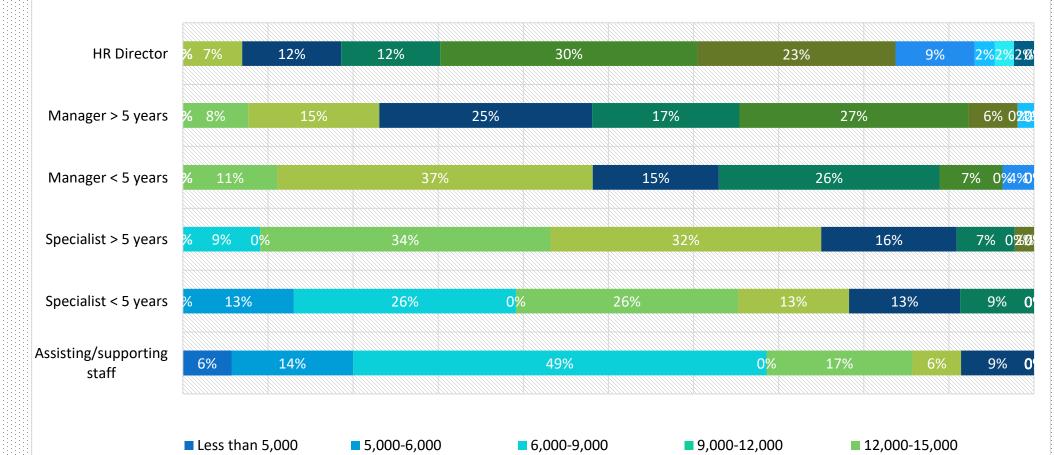
60,000-70,000

20,000-25,000

70,000-85,000

HR personnel

Position	Average	e gross monthly sala	ry (CNY)
FOSITION	Shanghai	Beijing	Jiangsu
HR Director	30,000 - 45,000	45,000 - 60,000	30,000 - 45,000
Manager > 5 years	20,000 - 25,000	25,000 – 30,000	25,000 - 30,000
Manager < 5 years	15,000 - 20,000	20,000 – 25,000	15,000 – 20,000
Specialist > 5 years	15,000 - 20,000	9,000 - 12,000	12,000 - 15,000
Specialist < 5 years	12,000 - 15,000	6,000 – 9,000	6,000 - 9,000
Assisting/supporting staff	6,000 - 9,000	6,000 – 9,000	6,000 - 9,000



■ 25,000-30,000

85,000-100,000

■ 30,000-45,000

■ 100,000-120,000

UPCOM

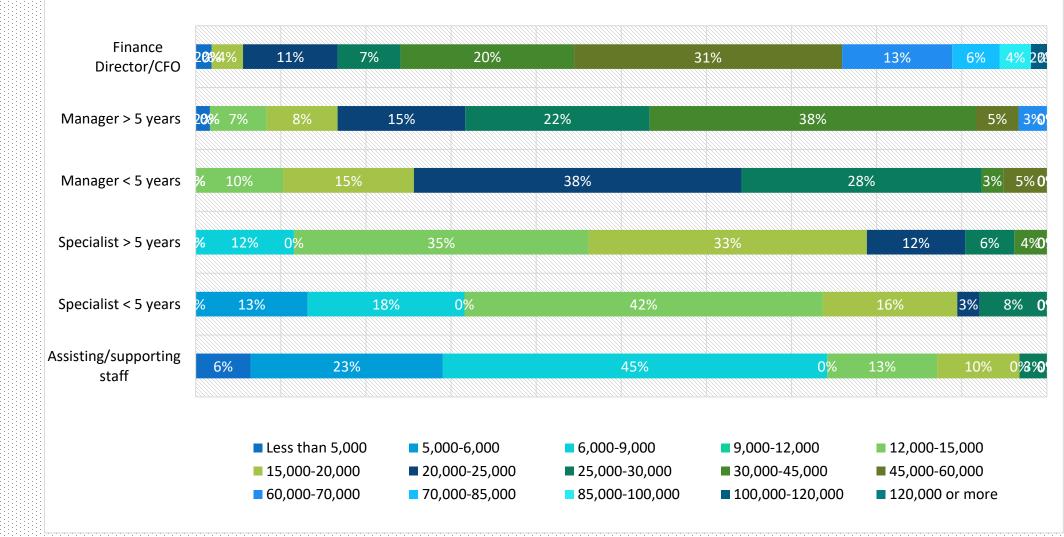
■ 45,000-60,000

120,000 or more

2023-2024 Nordic Salary

Finance personnel

Position	Average	e gross monthly sala	ry (CNY)
1 OSITION	Shanghai	Beijing	Jiangsu
Finance Director/CFO	45,000 - 60,000	45,000 - 60,000	30,000 - 45,000
Manager > 5 years	30,000 - 45,000	25,000 - 30,000	25,000 - 30,000
Manager < 5 years	20,000 - 25,000	20,000 - 25,000	20,000 - 25,000
Specialist > 5 years	15,000 - 20,000	15,000 – 20,000	15,000 - 20,000
Specialist < 5 years	12,000 - 15,000	9,000 - 12,000	12,000 – 15,000
Assisting/supporting staff	6,000 - 9,000	9,000 - 12,000	6,000 - 9,000



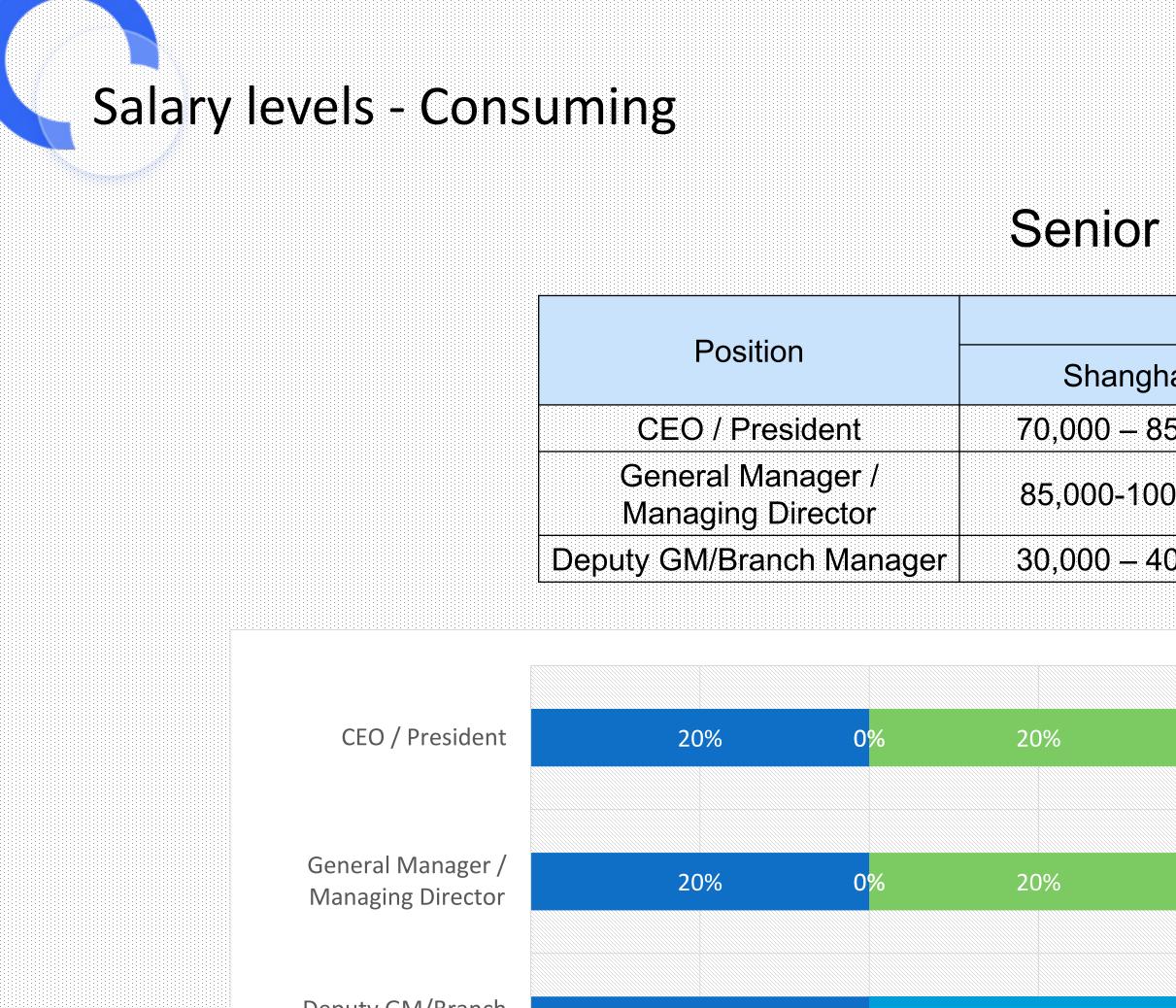
 	 	 				 																A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR			
							1			 1															
							-					-		-			-		-				-		
						-										-		-		-					
						-										-		-		-					
						-										-		-		-					
	*********	*********	*********	*********)		 f												*********				
********								C.			Contraction of the second seco		********									********			



2022-2023 Nordic Salary Third-quarter retail sales of goods grew by only 3 percent, with the recent Double Eleven shopping festival eking out a mere 2 percent increase over the previous year. This slowdown is evident across various categories, when compared to the already subdued third quarter of the pandemic-impacted 2022. On the other hand, continued urbanization and rising income levels are expected to sustainably drive consumption growth in the medium to long term. The salaries in the following graphs are monthly gross salaries in RMB. The average salary of each position in the three regions is also presented in the columns (x1000 RMB). UPCOM

Salary levels - Consuming

								V										 	 	
		ļ																		
					1									 						
))										



20%

Deputy GM/Branch Manager

■ 0-30,000 ■ 30,000-40,000 ■ 50,000-60,000 ■ 60,000-70,000 ■ 70,000-85,000 ■ 85,000-100,000 ■ 100,000-120,000 ■ 120,000-150,000 ■ 150,000 or more

UPCOM

2023-2024 Nordic Salary

Senior management

Averag	ge gross monthly salary	(CNY)
nai	Beijing	Jiangsu
5,000	100,000-120,000	/
0,000	70,000 – 85,000	85,000-100,000
0,000	50,000 - 60,000	30,000 – 40,000

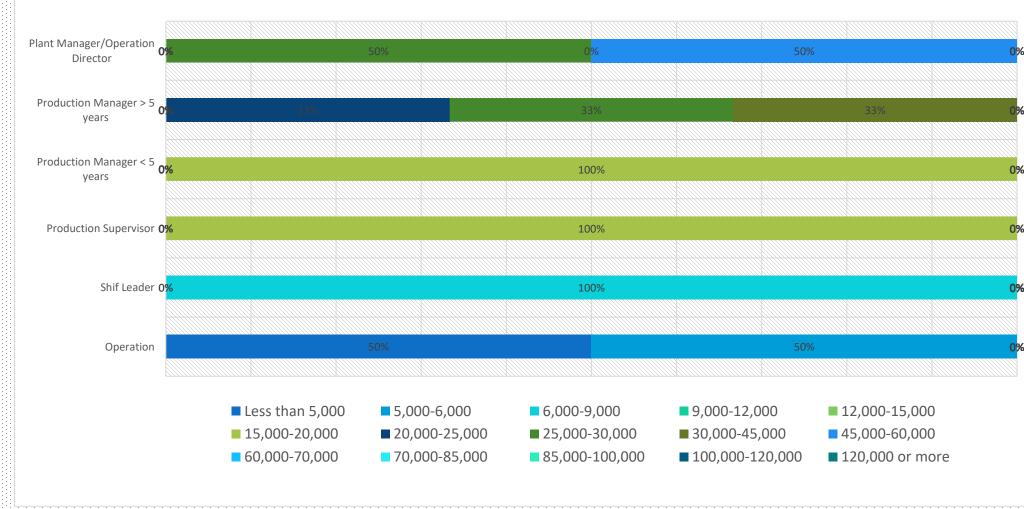
0%	20%	0%	40%		
		40%	0%	20%	0
40%			40%		0

								1				1						 									
										Y																	
													-		-				-		-				-		
													-		-				-		-				-		
							-							-				-		-		-					
													-		-				-		-				-		
							-							-				 -		-		-					
							-							-				-		-		-					
							-							-				-		-		-					
	*********	*********	*********	*********)	*********	1.)										*********	*********			
********					•						 	•				********											

Production personnel

Average g	gross monthly sa	alary (CNY)
Shanghai	Beijing	Jiangsu
25,000 - 30,000	/	25,000 - 30,000
/	/	25,000 - 30,000
/	/	15,000 - 20,000
/	/	15,000 - 20,000
/	/	6,000 - 9,000
1	/	5,000 - 6,000
	Shanghai	Shanghai Beijing



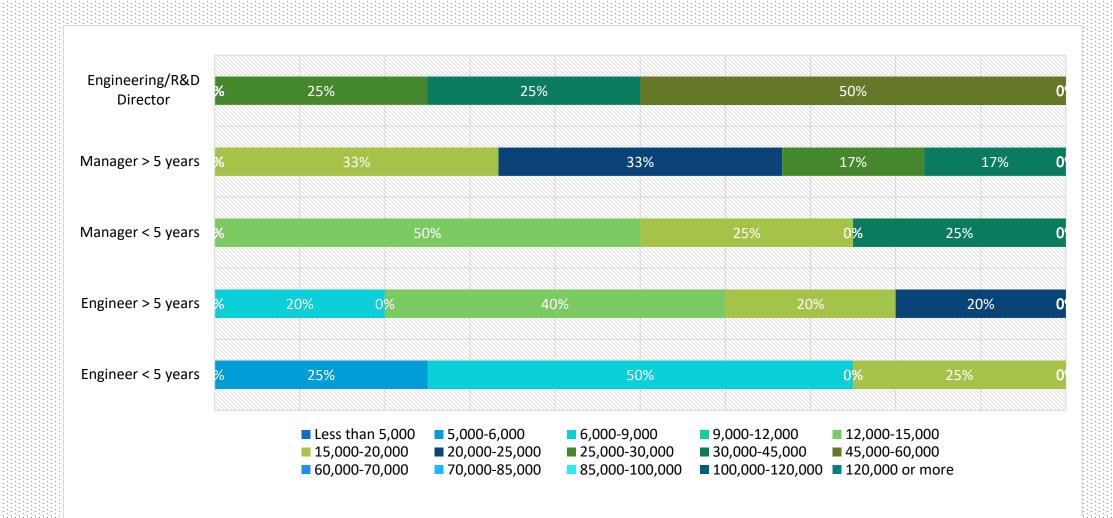


UPCOM

2023-2024 Nordic Salary

Engineering/R&D personnel

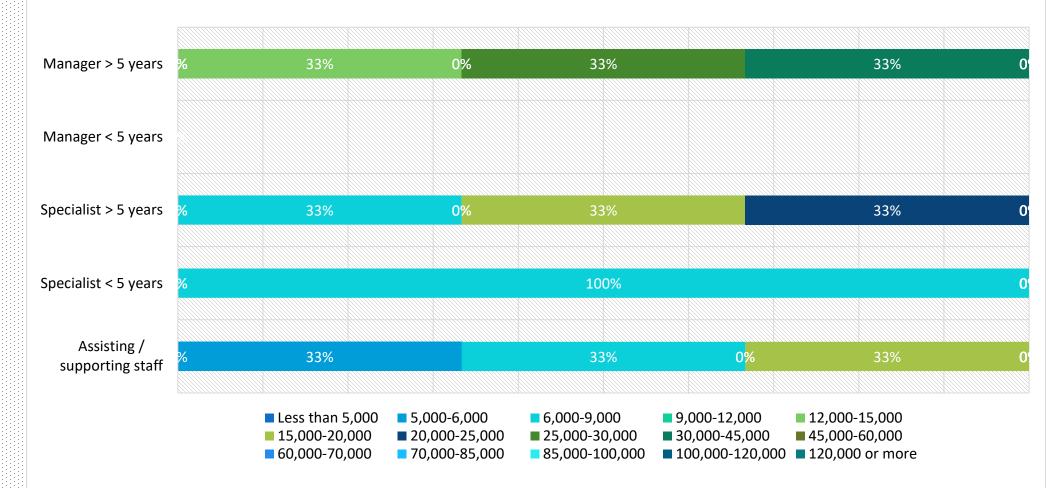
Position	Average	e gross monthly sala	ry (CNY)
TOSIGOT	Shanghai	Beijing	Jiangsu
Engineering/R&D Director	25,000 - 30,000	25,000 - 30,000	45,000 - 60,000
Manager > 5 years	20,000 - 25,000	20,000 - 30,000	20,000 - 25,000
Manager < 5 years	/	15,000 - 20,000	15,000 - 20,000
Engineer > 5 years	20,000 - 25,000	12,000 - 15,000	6,000 - 9,000
Engineer < 5 years	/	9,000 - 12,000	5,000 - 6,000



 	 	 																							A Second Second			
								1				 1																
													-		-		-			-		-				-		
													-		-		-			-		-				-		
							-							-					-		-		-					
							-							-					-		-		-					
							-							-					-		-		-					
							-							-					-		-		-					
	*********	*********	*********	*********)	*********			 1												*********	*********			
********						Ż				4	× · · · · · · · · · · · · · ·					********												

Technical Service personnel

Position	Average	e gross monthly sala	iry (CNY)
FOSITION	Shanghai	Beijing	Jiangsu
Manager > 5 years	30,000 - 45,000	25,000 - 30,000	25,000 - 30,000
Manager < 5 years	1	/	1
Specialist / Engineer > 5 years	20,000 - 25,000	/	15,000 - 20,000
Specialist / Engineer < 5 years	/	/	1
Assisting/supporting staff	15,000 - 20,000	/	6,000 - 9,000

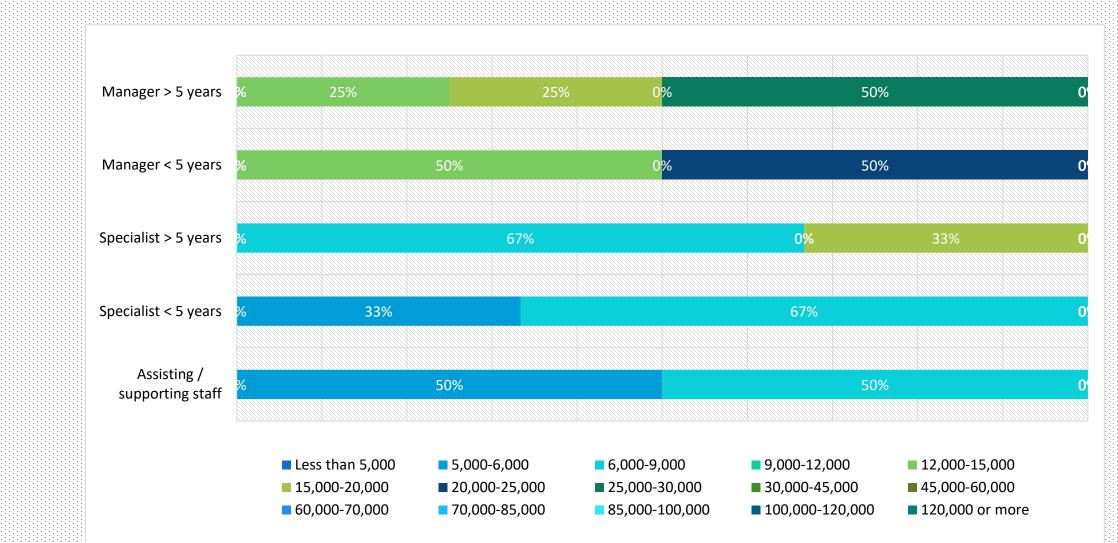


UPCOM

2023-2024 Nordic Salary

Customer Service

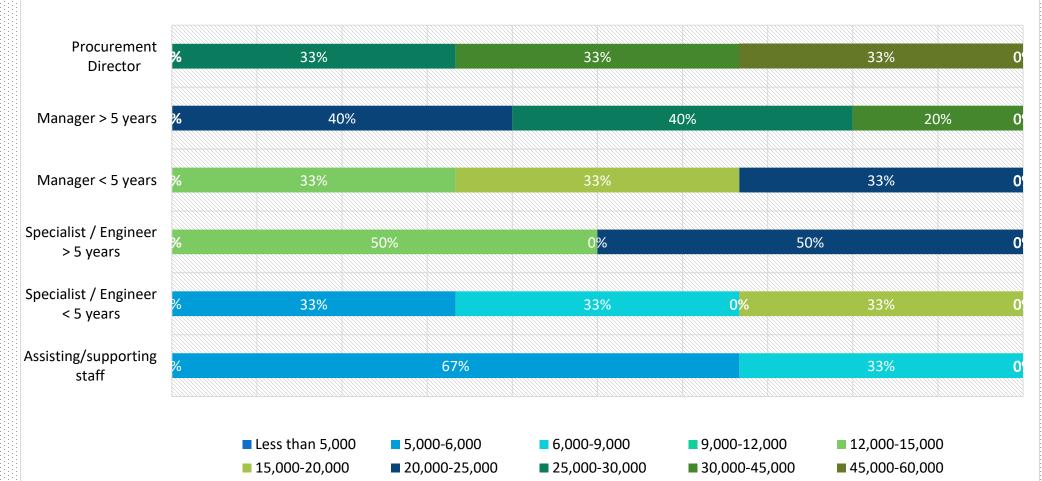
Position	Average g	gross monthly sa	alary (CNY)
FOSILION	Shanghai	Beijing	Jiangsu
Manager > 5 years	25,000 - 30,000	/	25,000 - 30,000
Manager < 5 years	20,000 - 25,000	1	1
Specialist > 5 years	15,000 - 20,000	/	6,000 - 9,000
Specialist < 5 years	/	/	6,000 - 9,000
Assisting / supporting staff	6,000 – 9,000	/	6,000 - 9,000



		 				 							 	 	 							 A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR			
								1			 1	4												 	
								-					-	-			-		-				-		
								-					-	-			-		-				-		
							-		-							-		-		-					
								-					-	-			-		-				-		
	********					 ****)					********	********	********		********		********				********	********	
					 (

Procurement personnel

Position	Average g	gross monthly sa	alary (CNY)
T OSIGOT	Shanghai	Beijing	Jiangsu
Procurement Director	1	/	55,000 - 60,000
Manager > 5 years	30, 000 – 45,000	/	20, 000 - 25,000
Manager < 5 years	1	/	12,000 - 15,000
Specialist / Engineer > 5 years	20, 000 – 25,000	/	12,000 - 15,000
Specialist / Engineer < 5 years	15,000 - 20,000	/	12,000 - 15,000
Assisting/supporting staff	5,000 - 6,000	/	5,000 - 6,000



■ 85,000-100,000 ■ 100,000-120,000 ■ 120,000 or more

70,000-85,000

60,000-70,000

UPCOM

2023-2024 Nordic Salary

Quality personnel

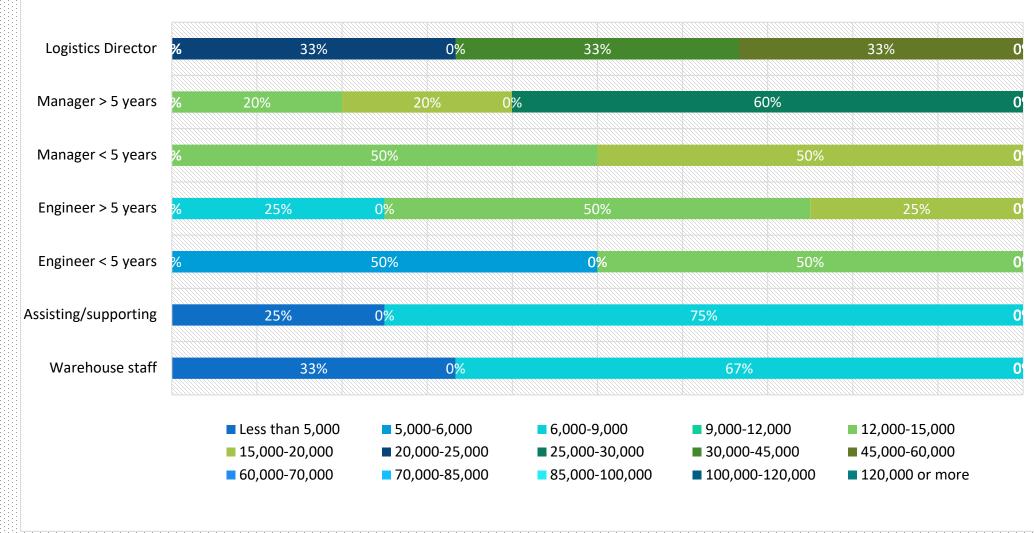
Position	Average g	gross monthly sa	alary (CNY)
FOSILION	Shanghai	Beijing	Jiangsu
Quality Director	30,000 - 45,000	/	30, 000 – 45, 000
Manager > 5 years	25,000 - 30,000	/	25,000 - 30,000
Manager < 5 years	/	/	12,000 – 15,000
Engineer > 5 years	15,000 - 20,000	/	15,000 – 20,000
Engineer < 5 years	12,000 - 15,000	/	12,000 – 15,000
Controller	5,000 - 6,000	/	5,000 - 6,000



		 				 								 		 				 	 A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR				
							1			 1															
							-				-		-	-				-				-		-	
							-				-		-	 -				-				-		-	
						-		-				-					 -		-				-		
						-		-				-					-		-				-		
)																		
	*********	*********	*********	*********								F			*********					*********					
							1				1	1	1	1				1				1		1	

Logistics personnel

Position	Average	gross monthly sa	lary (CNY)
T OSIGOT	Shanghai	Beijing	Jiangsu
Logistics Director	30,000 - 45,000	/	30,000 - 45,000
Manager > 5 years	25,000 - 30,000	/	20,000 - 25,000
Manager < 5 years	/	/	1
Engineer > 5 years	15,000 – 20,000	1	12,000 – 15,000
Engineer < 5 years	12,000 – 15,000	/	6,000 – 9,000
Assisting/supporting	5,000 - 6,000	/	5,000 - 6,000
Warehouse staff	5,000 - 6,000	/	5,000 - 6,000



UPCOM

2023-2024 Nordic Salary

Sales personnel

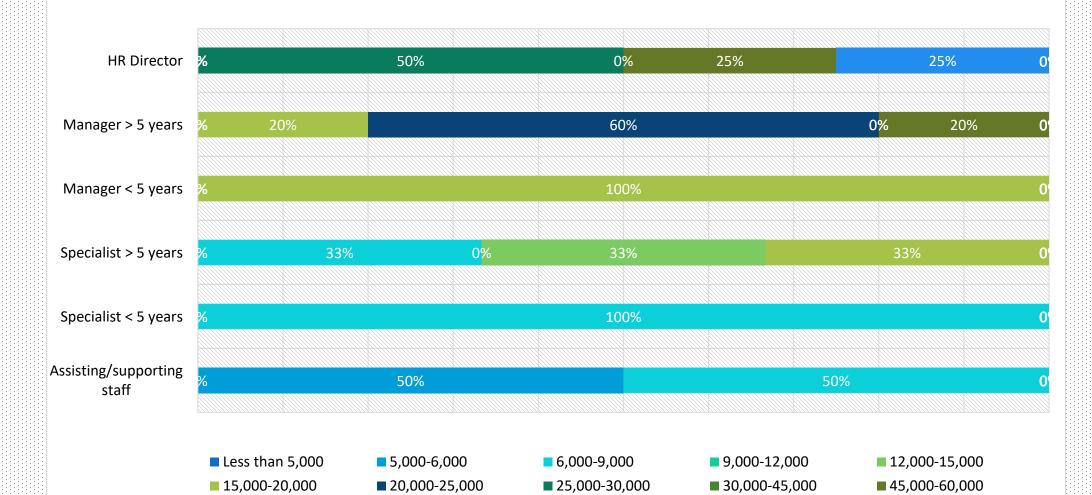
Position	Average	e gross monthly sala	ry (CNY)
FOSICION	Shanghai	Beijing	Jiangsu
Sales Director	45,000 - 60,000	45,000 - 60,000	45,000 - 60,000
Manager > 5 years	30,000 - 45,000	,/	30,000 - 45,000
Manager < 5 years	25,000 - 30,000	/	25,000 - 30,000
Account Manager > 5 years	15,000 – 20,000	/	15,000 - 20,000
Account Manager < 5 years	12,000 – 15,000	/	12,000 - 15,000
Assisting/supporting staff	6,000 - 9,000	/	6,000 - 9,000



										1				1.1.1.1							
			 					 ×													
						 			ċ		 										
					C																

HR personnel

	Average	gross monthly sa	lary (CNY)
Position	Shanghai	Beijing	Jiangsu
HR Director	45,000 - 60,000	1	45,000 - 60,000
Manager > 5 years	25,000 – 30,000	/	25,000 - 30,000
Manager < 5 years	20,000– 25,000	1	20,000-25,000
Specialist > 5 years	15,000 - 20,000	/	15,000 - 20,000
Specialist < 5 years	6,000 – 9,000	/	6,000 - 9,000
Assisting/supporting staff	6,000 – 9,000	/	6,000 - 9,000



85,000-100,000

100,000-120,000

120,000 or more

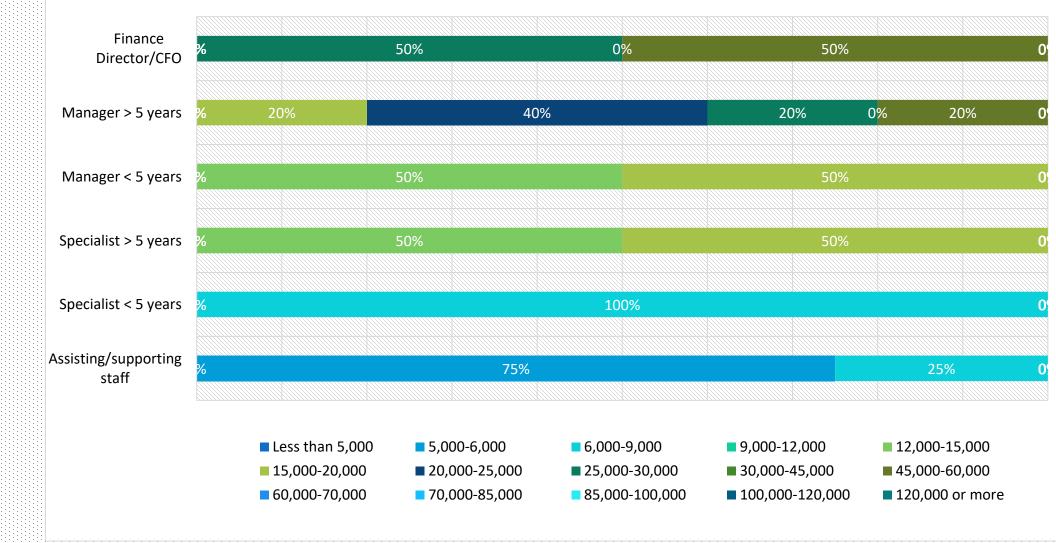
70,000-85,000

60,000-70,000

2023-2024 Nordic Salary

Finance personnel

Desition	Average (gross monthly sa	lary (CNY)
Position	Shanghai	Beijing	Jiangsu
Finance Director/CFO	45,000 - 60,000	/	45,000 - 60,000
Manager > 5 years	25,000 - 30,000	/	25,000 - 30,000
Manager < 5 years	1	/	1
Specialist > 5 years	15,000 – 20,000	/	12,000 – 15,000
Specialist < 5 years	6,000 – 9,000	/	6,000 – 9,000
Assisting/supporting staff	6,000 - 9,000	/	6,000 - 9,000



UPCOM

		 				 											 					 	 A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR OF A CONTRACTOR A CONTRAC	 		
							1			 1							 							 		
							-				-		-		-			-		-					-	
							-				-		-		-			-		-					-	
						-		-				-					-		-		-					
						-		-				-					-		-		-					
						 -		-				-					-		-		-					
)																			
*********												9		*********		*********						*********	*********			
							1				1	1	1		1			1	1	1					1	



2022-2023 Nordic Salary With 5% of participants from Trading & Sourcing sector the data presented in this report must be considered limited. Below you will find data for the most common positions, both in salary ranges and averages. **Top Management**

Position

100,000 - 120,000 CEO / President 110,000 General Manager/MD 92,500 85,000 - 100,000 Deputy GM/Branch Manager 35,000 30,000 - 40,000 25,000 - 30,000 Plant Manager/Operation Director 27,500 R&D Director 27,500 25,000 - 30,000 27,500 25,000 - 30,000 Sales Director 35,000 30,000 - 40,000 HR Director 35,000 **Finance Director** 30,000 - 40,000 UPCOM

Average

Range

								÷		 							 			
													1							

		 	 	 	 	 *********	 		 	 		 	*********		**********	*********	 			

)																********				

																********				-
		Ì								Ì			********					-		
																	 		(1
			******																	-
																	 			-
																				-
																	 	Ì		-
		 	******																	Ì
																	 			1
		 	******																	Ì
																	 			Ì
		 	******																	Ì
																	 			Ì
			******																	Ì
																	 			Ì
																				-

		 	******															 		ì
			******																	-
																	 	 		1
																				Ì
											********									Ì



2022-2023 Nordic Salary S With 4% of participants from Technology sector the data presented in this report must be considered limited. Below you will find data for the most common positions, both in salary ranges and averages. Top Management

Position

CEO / President General Manager/MD Deputy GM/Branch Manager Plant Manager/Operation Dire R&D Director Procurement Director **Quality Director** Logistics Director Sales Director **Customer Service Manager>** HR Director Finance Director/CFO

UPC

	Average	Range
	110,000	100,000 -120,000
	110,000	100,000 - 120,000
r	77,500	70,000 - 85,000
rector	52,500	45,000 - 60,000
	52,500	45,000 - 60,000
	65,000	60,000 - 70,000
	65,000	60,000 - 70,000
	65,000	60,000 - 70,000
	65,000	60,000 - 70,000
> 5 years	37,500	30,000 – 45,000
	65,000	60,000 - 70,000
	77,500	70,000 - 85,000
COM		

			l						V		(i.								
-																					
 	and the second se			 																	
 	A NUMBER OF STREET																				
 	a series of the																				
 	A NAME OF A DESCRIPTION																				
	and the second se																				
)	ŝ	Į			ŀ	 			 	 		 		

Salary levels -

Healthcare &

Life Science

Position



UPC

	thcare & life science sector the dat will find data for the most commor Top Management		rvey
	Top Management		
Position	Average	Range	
/ President	150,000	150,000 - more	
ral Manager/MD	135,000	120,000 - 150,000	
ty GM/Branch Manager	92,500	85,000 - 100,000	
Manager/Operation Director	77,500	70,000 - 85,000	
Director	92,500	85,000 - 100,000	
nical Service Manager> 5 years	27,500	20,000 - 25,000	
ty Director	52,500	45,000 - 60,000	
tics Director	37,500	30,000 - 45,000	
Director	77,500	70,000 - 85,000	
omer Service Manager> 5 years		20,000 - 25,000	
irector	52,500	45,000 - 60,000	
ice Director/CFO	, 77,500	70,000 - 85,000	
			21
UPCOM			31

Salary levels - Energy



2022-2023 Nordic Salary S With 3% of participants from Energy companies the data presented in this report must be considered limited. Below you will find data for the most common positions, both in salary ranges and averages. Top Management

Position

CEO / President General Manager/MD **Deputy GM/Branch Manage** Plant Manager/Operation Di R&D Director Sales Director HR Director Finance Director

UPC

Average

Range

	65,000	60,000 - 70,000
	35,000	30,000 - 40,000
er	35,000	30,000 - 40,000
Director	37,500	30,000 - 45,000
	27,500	25,000 - 30,000
	37,500	30,000 - 45,000
	65,000	60,000 - 70,000
	37,500	30,000 – 45,000
COM		

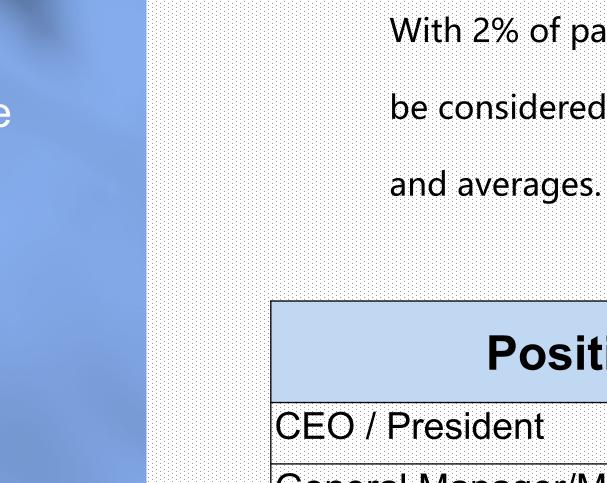
))				
*******			 				 				 					(

													1						

)																		1	
111111111																	*******		
 1																		V	
			Ì														*******		
																		(
)																			

Salary levels –

Professional Service



Position

100,000 - 120,000 CEO / President 110,000 65,000 60,000 - 70,000 General Manager/MD Deputy GM/Branch Manager 55,000 50,000 - 60,000 Plant Manager/Operation Director 45,000 - 60,000 52,500 52,500 Sales Director 45,000 - 60,000 27,500 HR Director 25,000 - 30,000 52,500 45,000 - 60,000 Finance Director UPCOM

2022-2023 Nordic Salary With 2% of participants from professional service companies the data presented in this report must be considered limited. Below you will find data for the most common positions, both in salary ranges Top Management

Average

Range

Survey
έγ
ey
ey
ЭY
y,
Y
Y

Acknowledgements

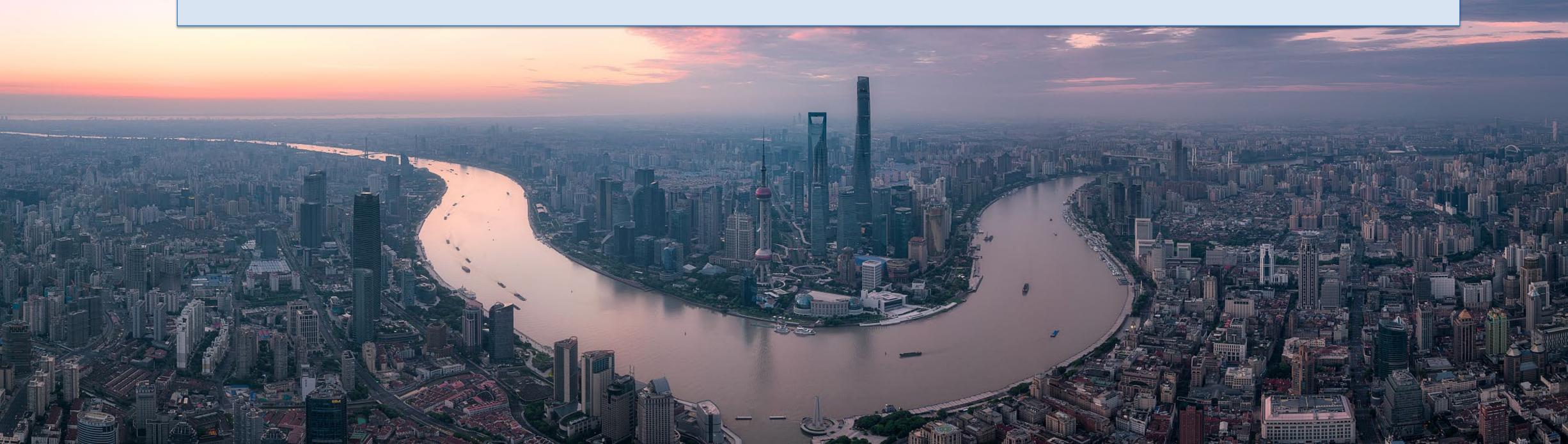
We would once again like to thank to the companies that made this survey possible by responding to the questions and providing the data that this report was built on.

We are very interested in receiving your thoughts, quest survey.

Should you have questions regarding this survey or sala Best regards,

Upcom Search & Selection

www.upcom-search.com



2023-2024 Nordic Salary

- We are very interested in receiving your thoughts, questions and suggestions on improvement for coming editions of this
- Should you have questions regarding this survey or salary levels in China in general please feel free to contact us.

	Surve	
	Surve	
	Surve	
	Surve	
	urve	
	urve	
	urve	
	Jrve	
	irve	
	Irve	
	rve	
	rve	
	ſVe	
	'Ve	
	Ve	
	Ve	
	/6	
	/6	
	'E	
	e	
	e	



THANKYOU! 感谢您的观看

ADDRESS: Suite 1222, LL & Land Tower, 580 Nanjing Road (West) | Shanghai 200041, China

WEBSITE: http://www.upcom-search.com/

the state of the second se

PHONE: +86 21 62306676

